

The Value of Simulation Data Management – A Decade of Production Experience

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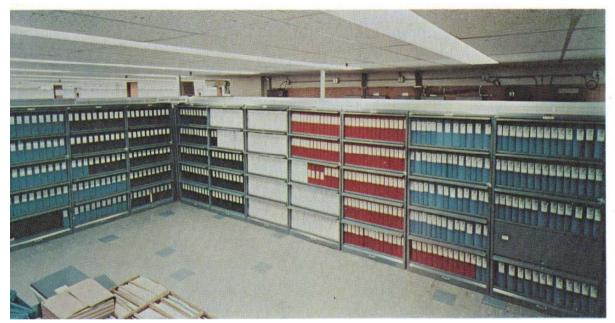
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- History of Simulation Process & Data Management
- Structured Information Systems & SPDM
- Business Value from SPDM
- Return On Investment from SPDM
- When should an Organisation Invest?
- Conclusion

Simulation Data Management

Our capacity to create data has exceeded our capacity to manage it

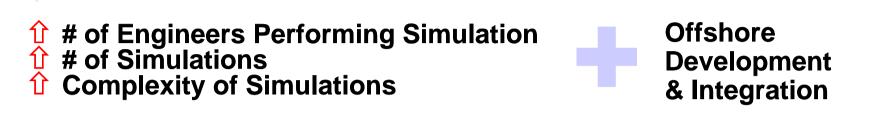


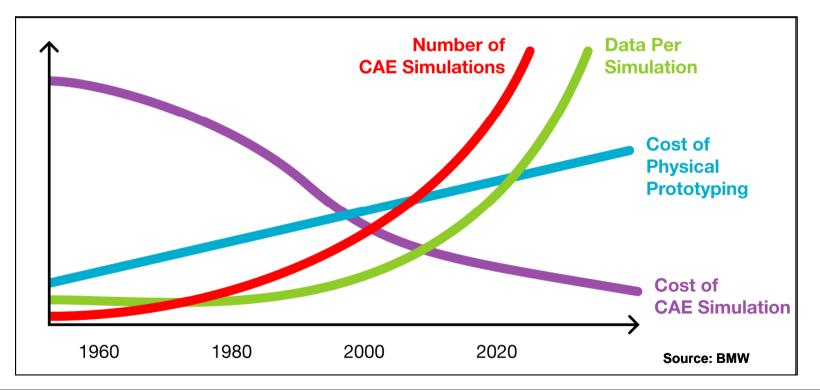
Where is that calculation?

The pedigree of just one Apollo spacecraft took this many books. A mind-numbing degree of documentation contributed to reliability, safety, and success. If one batch of one alloy in one part was found to be faulty, for example, a search could show if the bad material had found its way into other spacecraft, to lie in wait there.

Visionary companies have shown that it is possible to manage simulation data structures and make money doing it!

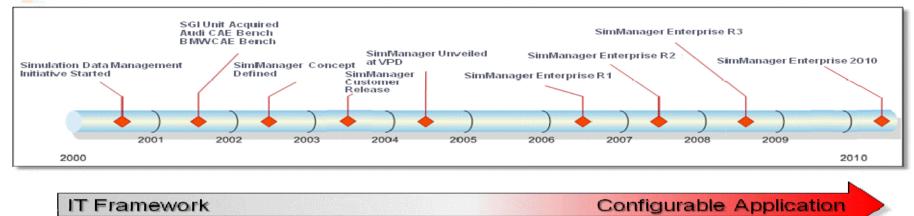
The Simulation Challenge Exponential Growth of Demand, Data Complexity, Data Volume





Driving Demand for Analyst Productivity

SPDM: A decade of Visionary Investment





These Companies experience will be presented at the NAFEMS SDM conference 24-25 November 2010



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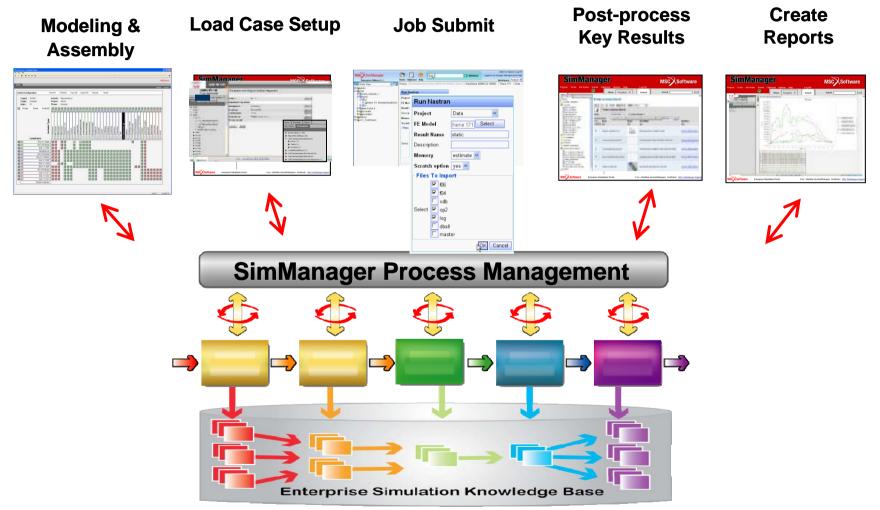
MAMStructure of Information in a SPDM **Output Data** Process Execution Result KC 1GMission_Res Input Data PP Curve Data C-1GMission_Res - Displacement Curve Analyze and PP Excel X Extract KC-1GMission Res - Curve Excel Results Project Fox-B200 view PP Image KC-1GMission_Res - Perspective Image PP Movie (C-1GMission_Res - Displacement Movie) CAD Part FE Component Assemble Analyze List(4) List (4) Inout Input Deck model 🧾 Result KC-1 GMissi Deck launch as view Input FE Component Deck List (4) Assembly FE Assembly 1 H₩-Fus KC-AC1 Assembly Template Create ABOM Fox-B200(Fuselage) Commen Attachment launch as Assembly Template Object: ABoM Fox-B200(Aircraft Report KC-1GMission_Report Load Case Create 📘 Report Revision Report Mission1(KC-16Mission Report view Report Data Revision oortDataRevision##///hiZNrRsEdotAwAM8T1ied

What were the Inputs? the Process Parameters, the Outputs? the Key Results? Structure provides the Answer

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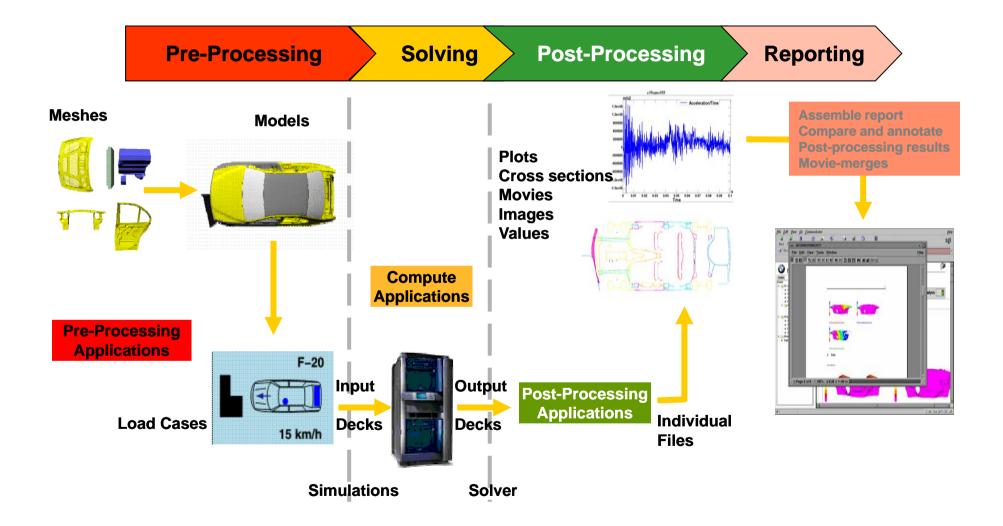


Supporting the Simulation Process

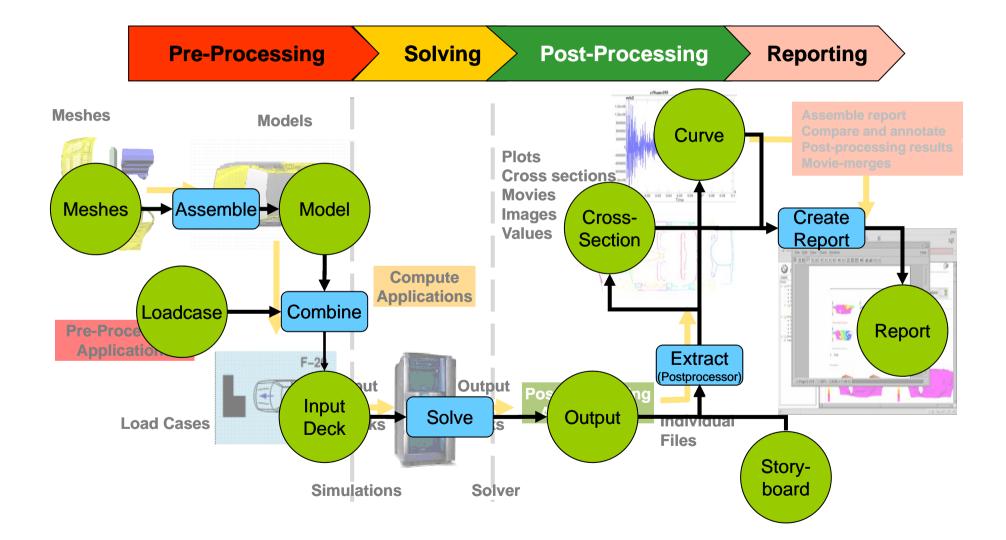


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Complex Automotive CAE Process

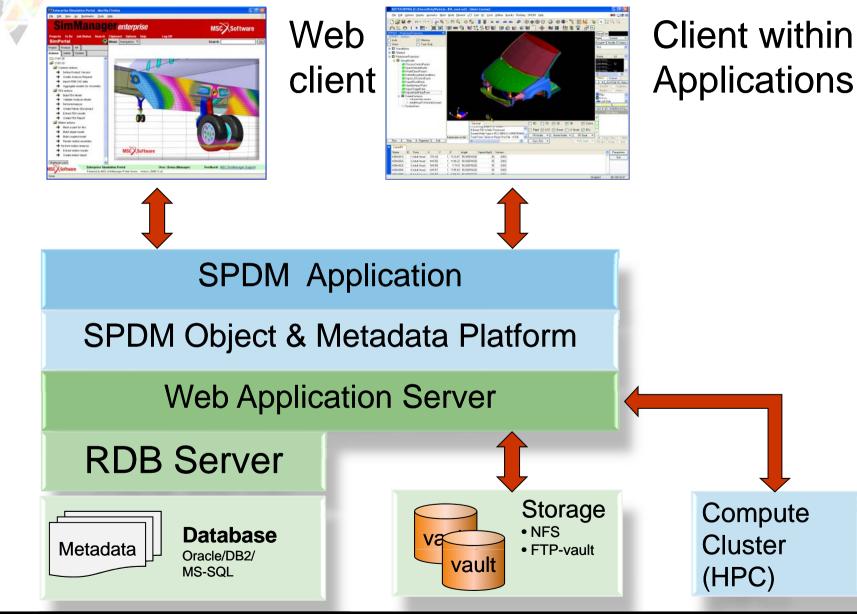


Process & Data - Managed & Accessible



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Schematic of a SPDM System



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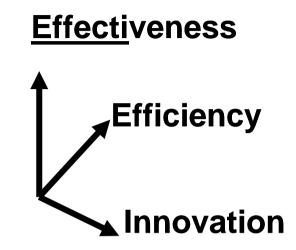


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The 3 Vectors of Business Value

- Process Effectiveness
 - Getting the right effect, on time
 - Delivering certainty, reducing risk
- Process Efficiency
 - Getting there with less resources
- Product Innovation
 - Pushing the Performance Envelope (Features, Cost, Quality, Time To Market,..)

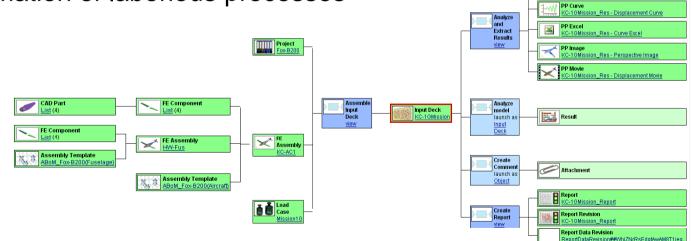
The three vectors provide different Returns, calculated in different ways, to different organisations



Process Effectiveness Structured information model

- provides:
 - Navigation to data reducing search times
 - Automatic Audit Trail creation less admin
 - Ability to supervise remote working multi site and outsourced
- Effectiveness Efficiency

- enables:
 - Automation of laborious processes

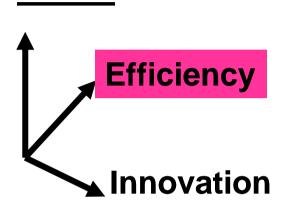


Process Efficiency

- Process Automation, enabled by SPDM,
 - Model Assembly and Load-case setup, especially for iterative analyses
 - Results extraction, less effort
 - Automated Report Generation, less effort
 - Easier Re-Use of data

enhances Analysts' Productivity by up to 35%

- Emphasis on elimination of low added value, laborious tasks to enable Analysts to spend their time on high added value engineering
- The SPDM system may create up to 100 data and key result objects from a complex simulation, saving analysts valuable time, hours per simulation, viewable in a browser

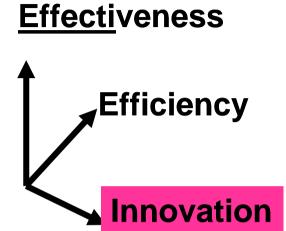


Effectiveness

Product Development & Innovation

Increased Simulation Capacity enables

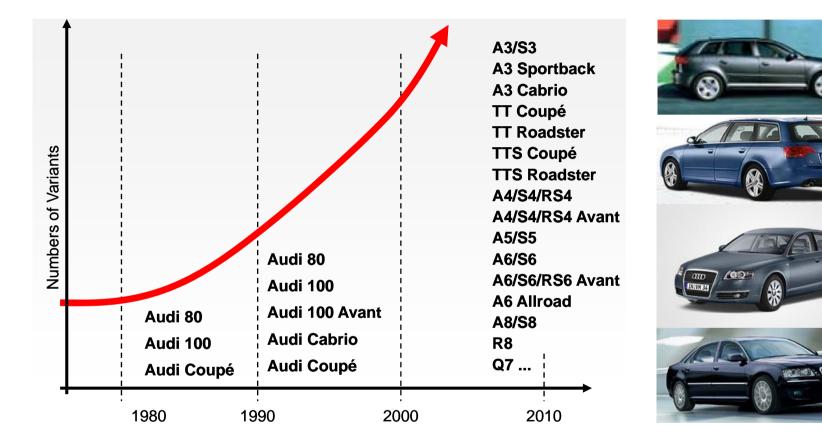
- Development of more products
- Development of Innovative Products thru
 - Simulation of more design options
 - Different simulations
 - More complex simulations
 - Better data for decisions
- Improved First-To-Market Capability
- Benefit is greater sales and/or margins
- Business/Program Managers own these numbers



Motivation for More Simulations



Derivatisation



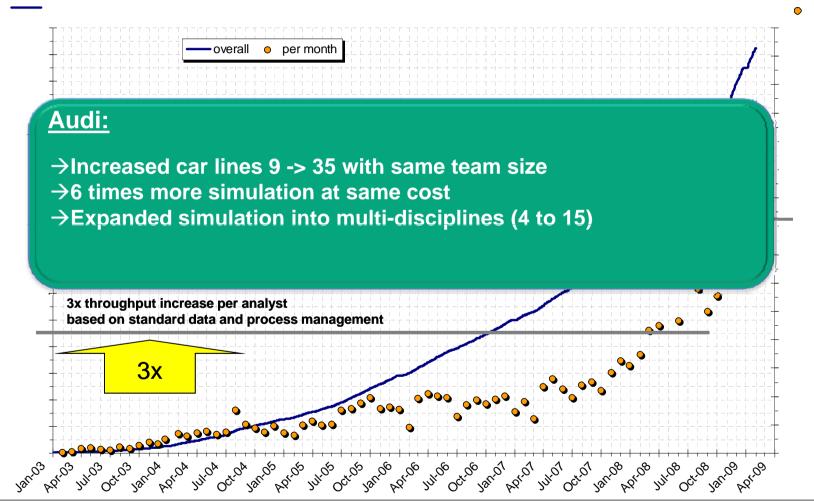
Model offensive for customer orientation and answer on tightened competition

Source: AUDI / EC SIMDAT projet

IN V30

Audi SimManager Implementation Metrics





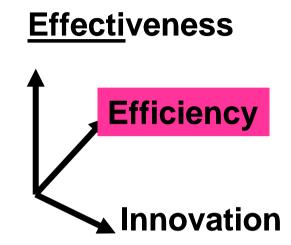
Josef Reicheneder, I/ET-83 CAE/CAT Processes, Methods, CAE-Bench at Audi, 31. Juli 2008

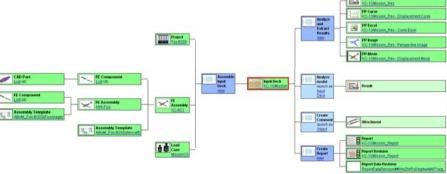


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Returns on Process Efficiency

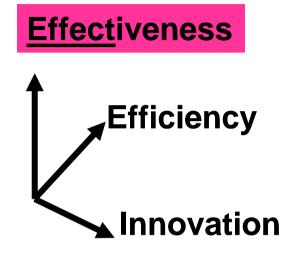
- Process Automation, enabled by SPDM, can enhance Analysts' Productivity by up to 35%
- This total saving is achieved when an organisation requires extra simulation capacity for growth or to enhance product development
- Where the organisation uses contractors or sub-contracts work, this can be taken back in-house

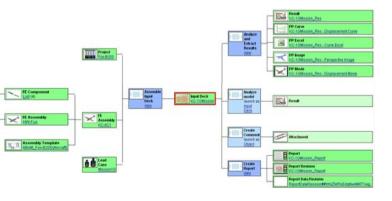




Returns on Process Effectiveness

- Structured Information & Secure Global Content Management enables
 - More effective management of the CAE process by providing status visibility to managers enabling them to take timely decisions
 - Direct access to the information pedigree and Audit trail enabling effective timely response to any Quality request
 - Elimination of simulation re-work by systematic usage of controlled data reducing costs of non-quality
 - Secure Outsourcing under management control providing effective access to lower cost resources and expertise
 - Supplier Integration with remote working reducing travel costs and IT /admin costs

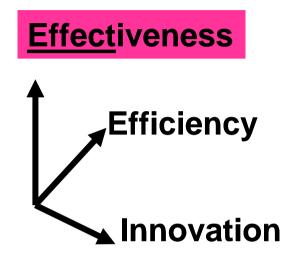




Returns on Process Effectiveness (2)

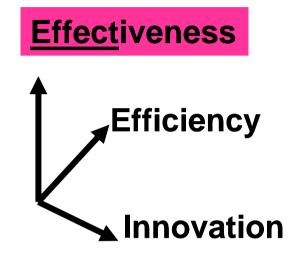
More comprehensive simulation of product performance:

- Enables version control ensuring working with the correct parts.
- Eliminates physical tests, except final validation, saves \$M
- Ensures on-time program delivery avoidance of program overruns \$M & lost revenues \$M
- Reduces late changes requiring tooling changes tooling cost avoidance \$M
- Avoids failures in-service, potentially \$M



Returns on IT Process Effectiveness

- A Global SPDM system enables:
 - Consolidation of Hardware, Licenses, IT operations in a single centre, globally accessible 24/7, with lower IT costs
 - Orderly, prioritised queueing and job execution ensures high utilisation of hardware resources and licenses
 - Storage optimisation by better definition of what can be deleted when controls storage **costs**





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When to Invest?

- Automotive OEM
 - 250 analysts x 35% productivity gain x 130,000€ = €11M per annum once fully deployed
 - Hard savings fully justify SPDM
 - Investment cost is reduced by new SPDM functionality & configurability from production experience (SimManager AutoPortal)
- Organisation with 50-25 Analysts, iterative processes
 - Potential hard savings of ~€2M per annum once fully deployed
 - SPDM is becoming an attractive investment
- Small and Medium Enterprises
 - core simulation process and data management is becoming affordable in 2011
- Business consulting teams can help with justification
 - Best justification is (sadly) a business project/program/product failure with well defined cost impact



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Managed Simulation makes the Difference

- BMW a decade of SPDM drives product performance
- 0-90 in 8s, 0.41 l/mil,109gCO₂/km
- Moving to the next level with Auto Portal





- Audi 6 times increase in simulation throughput
- SimManager-based Process Automation eliminates laborious tasks and drives up productivity

Please applaud the teams at BMW & Audi



• Questions?

NAFEMS European Conference: Simulation Process and Data Management (SDM)

24 - 25 November 2010, Frankfurt, Germany